

# ENGINEERING UPDATE

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## BELL HELICOPTER AND PRICE MECHANICAL



**By Tanya Hansen Pratt – Product Marketing Engineer – Price Mechanical**

Bell Helicopter is the world’s leading producer of rotary-wing aircraft. The 660,000 sq. ft. plant, located just north of Montreal in Mirabel, QC, is responsible for the design, manufacturing, flight testing and after-market support of the commercial helicopter line.

When the plant’s aging mechanical equipment was due for replacement, a local contractor with an established relationship with Bell Helicopter, BTL Construction, recommended Price Mechanical as a viable alternative to their usual supplier. Bell Helicopter had not been aware that Price was in the mechanical market, and requested project information for a successful Price Mechanical jobsite so as to arrange a visit with the owner. As luck would have it, Price Mechanical had a recent installation at a nearby laboratory. The owner was pleased to report how happy they were with the

entire project, from product design and installation to service and support. From that moment on, Bell Helicopter converted to Price Mechanical.

As a technical company, Bell Helicopter was impressed with Price Mechanical’s flexibility with electrical components, and technical application engineering support. Delivery was critical, and Price was able to ship in record time as compared to the competition. Bell Helicopter was delighted with the result of Phase 1:

- The gas-fired units were optimized for weight in order to accommodate the existing structure.
- The design team was able to incorporate internal components that better suited Bell Helicopter’s maintenance staff and electricians.
- Price Mechanical teamed with the on-site gas technician for unit start-up.
- Price’s local sales and support staff demonstrated their ability to provide on-site, installation and post-install support.

**“Your dedication directly contributed to this project being a real success.”**

- Nancy Cormier  
Project & Reliability, Facilities  
Bell Helicopter

Price Mechanical’s commitment to customer service and rigorously tested products won over Bell Helicopter as a supplier of preference, and they have since entrusted Price with four separate phases of upgrades to their mechanical equipment.

To learn more about Price Mechanical’s gas-fired products, or to schedule a visit to tour our facility, please visit [priceindustries.com/mechanical](http://priceindustries.com/mechanical).